



AIRPORT CITIES 2016
SHANGRI-LA HOTEL, QINGDAO | CHINA
15-17 NOVEMBER 2016
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FACE-TO-FACE WITH:



Jae-Seung Lee
Senior Manager
Airport City Development Group, Incheon Airport

Jae-Seung Lee is senior manager of Airport City Development Group, Incheon International Airport Corporation. From the early stage of Incheon Int'l Airport development, Lee has been leading numerous projects on developing Air City of Incheon Int'l Airport.

Lee served Airport City Development Group for nearly ten years, contributed to Incheon Airport Free Trade Zone (comprise of Airport Logispark and Cargo Terminal Area) development. Lee has successfully attracted big players such as STATSchippac Korea, DB Schenker, KWE, Pantos, etc. Cargo terminal and logistics park is now showing 98% of occupancy.

Lee is currently focusing on developing integrated resort area (Inspire IR) to accelerate new paradigm of Airport City Development, and providing supporting facilities according to new passenger terminal opening. Lee also take parts in existing facilities management, mediating disputes and complaints.

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In your own opinion, what are the essential skill sets to achieve positive airport city development?

Above all, I think keen insight is the most prerequisite ability in this field. Understanding whole concept of your airport's airport city development, figuring out and solving pending issue, making proper decision of what is most needed and should be developed for your airport in corresponded stage should be the basis of your skill.

Of course, favorable impression and cooperation skills are indispensable in attracting investors and managing partners.

What do you think is the role of UBM Airport City (ACE) and how does this benefit the industry?

UBM Airport City is leading platform of exchanging opinions and figuring out trends and status of this industry. By encouraging exchange of various stakeholders' views, participants could catch the trends and get stimulus on each airport's airport city development. Ultimately, it will give positive influence on whole industry's growth.

What do you hope to see in the future series of UBM Airport City (ACE)?

Many airports are constantly seeking the opportunities to broaden airport cities around them. I believe ACE could continue performing key role to create efficient networking platform of various stakeholders and furthermore, provide business opportunities.

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